

## IUS -RON-

## Buget pe luni 2018

Descriere	Januarie	Februarie	Martie	Aprilie	Mai	Iunie	Iulie	August	Septembrie	Octombrie	Noiembrie	Decembrie	TOTAL
Venituri vanzari prod finite (minus comisiori: MI)	926,939	811,071	1,042,806	926,939	1,042,806	1,042,806	1,042,806	926,939	1,042,806	1,042,806	1,042,806	926,939	11,596,724
Vanzari - Bawura	19,053	19,053	18,744	16,057	16,067	16,067	16,126	16,067	16,478	18,126	16,067	16,067	205,981
Vanzari - Sloc-transferat	0	0	0	0	0	0	0	0	0	0	0	0	0
Variatia stocului de produse finite si in curs	33,037	33,037	33,037	33,037	33,037	33,037	33,037	33,037	33,037	33,037	33,037	33,037	396,446
	2,570	2,570	2,570	2,570	2,570	2,570	2,570	2,570	2,570	2,570	2,570	2,570	30,839
	44,167	44,167	44,167	44,167	44,167	44,167	44,167	44,167	44,167	44,167	44,167	44,167	530,000
<b>Venituri din Productie (a)</b>	<b>1,025,766</b>	<b>909,898</b>	<b>1,141,324</b>	<b>1,022,779</b>	<b>1,138,646</b>	<b>1,138,646</b>	<b>1,140,706</b>	<b>1,022,779</b>	<b>1,139,058</b>	<b>1,140,706</b>	<b>1,138,646</b>	<b>791,044</b>	<b>12,750,060</b>
Consum de materii prime si materiale	-266,348	-233,055	-239,642	-236,348	-299,642	-299,642	-299,642	-266,348	-299,642	-299,642	-299,642	-199,761	-3,329,350
Cheltuieli de transport pentru materii prime	-3,952	-3,458	-4,446	-3,952	-4,446	-4,446	-4,446	-3,952	-4,446	-4,446	-4,446	-2,954	-49,400
<b>Cheltuieli cu aprovizionarea (b)</b>	<b>-270,300</b>	<b>-236,513</b>	<b>-304,088</b>	<b>-270,300</b>	<b>-304,088</b>	<b>-304,088</b>	<b>-304,088</b>	<b>-270,300</b>	<b>-304,088</b>	<b>-304,088</b>	<b>-304,088</b>	<b>-302,725</b>	<b>-3,378,750</b>
<b>Marja bruta asupra productiei (c=a-b)</b>	<b>755,466</b>	<b>673,386</b>	<b>837,237</b>	<b>752,479</b>	<b>834,559</b>	<b>834,559</b>	<b>836,619</b>	<b>752,479</b>	<b>834,971</b>	<b>836,619</b>	<b>834,559</b>	<b>588,319</b>	<b>9,371,250</b>
Rata marjei brute (d=c/a)	73.6%	74.0%	73.4%	73.6%	73.3%	73.3%	73.3%	73.6%	73.3%	73.3%	73.3%	74.4%	73.5%
Cheltuieli cu salariile directe	-230,490	-242,310	-248,220	-248,220	-248,220	-251,175	-245,265	-245,265	-245,220	-248,220	-248,220	-251,175	-2,955,000
Electricitate	-76,500	-66,938	-86,063	-76,500	-86,063	-86,063	-86,063	-76,500	-86,063	-86,063	-86,063	-86,063	-956,280
Alte servicii (scolare)	-27,234	-27,234	-26,928	-23,868	-25,092	-26,010	-25,092	-25,092	-25,092	-25,092	-25,092	-24,174	-306,000
Materiale auxiliare	-83,717	-73,492	-93,942	-83,717	-93,942	-93,942	-93,942	-83,717	-93,942	-93,942	-93,942	-83,267	-1,045,900
Gaz	-30,600	-26,775	-34,425	-30,600	-34,425	-34,425	-34,425	-30,600	-34,425	-34,425	-34,425	-32,950	-382,500
Cheltuieli de expeditie	-3,404	-3,404	-3,366	-3,404	-3,366	-3,366	-3,137	-3,137	-3,137	-3,137	-3,137	-3,022	-38,250
Cheltuieli de mentenanta (intretinere)	-34,000	-34,000	-34,000	-34,000	-34,000	-34,000	-34,000	-34,000	-34,000	-34,000	-34,000	-34,000	-468,000
Cheltuieli cu serviciile externalizate	-28,305	-28,305	-27,846	-23,868	-23,868	-23,868	-23,868	-23,868	-24,480	-26,928	-23,868	-23,868	-386,600
<b>Cheltuieli variabile (e)</b>	<b>-514,250</b>	<b>-502,457</b>	<b>-554,789</b>	<b>-523,756</b>	<b>-548,746</b>	<b>-552,733</b>	<b>-548,851</b>	<b>-522,178</b>	<b>-549,358</b>	<b>-551,806</b>	<b>-548,746</b>	<b>-479,830</b>	<b>-6,397,500</b>
<b>Marja asupra costurilor variabile (f=c-e)</b>	<b>241,216</b>	<b>170,928</b>	<b>282,447</b>	<b>228,723</b>	<b>285,813</b>	<b>281,825</b>	<b>287,768</b>	<b>230,301</b>	<b>285,613</b>	<b>284,813</b>	<b>285,813</b>	<b>108,489</b>	<b>2,973,750</b>
Rata marjei costurilor variabile (g=f/a)	23.5%	18.8%	24.7%	22.4%	25.1%	24.8%	25.2%	22.5%	25.1%	25.0%	25.1%	13.7%	23.3%
Cheltuieli de administrare, logistica, suport productie	-4,007	-4,263	-4,414	-4,136	-4,307	-4,502	-4,371	-3,910	-4,331	-4,472	-4,347	-3,879	-51,000
Cheltuieli cu MOB	-11,688	-11,688	-11,688	-11,688	-11,688	-11,688	-11,688	-11,688	-11,688	-11,688	-11,688	-11,688	-140,250
Alte venituri si cheltuieli indirecte	-149,171	-149,171	-149,171	-149,171	-149,171	-174,144	-149,171	-149,171	-149,171	-149,171	-149,171	-174,144	-1,940,000
Cheltuieli cu salariile indirecte	-24,438	-24,438	-24,438	-24,438	-24,438	-24,438	-24,438	-24,438	-24,438	-24,438	-24,438	-24,438	-293,250
Cheltuieli generale ale intreprinderii	-67,036	-62,667	-62,667	-62,667	-62,667	-62,667	-62,667	-62,667	-62,667	-62,667	-62,667	-62,667	-730,000
Amortizarea claditorilor	-71,083	-68,654	-68,654	-68,179	-67,846	-76,700	-77,415	-76,384	-76,014	-76,576	-78,576	-61,915	-875,900
Amortizarea echipamentelor	-14,167	-14,167	-14,167	-14,167	-14,167	-14,167	-14,167	-14,167	-14,167	-14,167	-14,167	-14,167	-170,000
Impozite si Taxe	-341,589	-335,047	-335,198	-334,444	-334,282	-368,305	-343,916	-344,423	-345,530	-336,389	-336,389	-244,107	-4,099,500
<b>Cheltuieli fixe (h)</b>	<b>-100,373</b>	<b>-84,119</b>	<b>-82,750</b>	<b>-105,721</b>	<b>-84,469</b>	<b>-86,480</b>	<b>-86,148</b>	<b>-114,122</b>	<b>-82,921</b>	<b>-81,576</b>	<b>-81,452</b>	<b>-225,518</b>	<b>-1,125,750</b>
<b>Marja operationala (i=h-g)</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
Prestatii reciproce (suma neta)	1,667	1,667	1,667	1,667	1,667	1,667	1,667	1,667	1,667	1,667	1,667	1,667	20,000
Alte venituri si cheltuieli financiare	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	50,000
Venituri din activitati diverse	0	0	0	0	0	0	0	0	0	0	0	0	0
Venituri din vanzare utilitatis vechi	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Contributii si alte cheltuieli (j)</b>	<b>5,833</b>	<b>5,833</b>	<b>5,833</b>	<b>5,833</b>	<b>5,833</b>	<b>5,833</b>	<b>5,833</b>	<b>5,833</b>	<b>5,833</b>	<b>5,833</b>	<b>5,833</b>	<b>5,833</b>	<b>70,000</b>
<b>Profit operational (k=i+j)</b>	<b>-94,540</b>	<b>-158,285</b>	<b>-46,917</b>	<b>-99,888</b>	<b>-42,536</b>	<b>-80,646</b>	<b>-50,316</b>	<b>-108,289</b>	<b>-54,088</b>	<b>-45,745</b>	<b>-44,438</b>	<b>-225,785</b>	<b>-1,955,750</b>

